



REPUBLIC OF ZAMBIA

MINISTRY OF SMALL AND MEDIUM ENTERPRISE DEVELOPMENT

INVITATION FOR BID NO: MSMED/CS/PPP/05/2025

REQUEST FOR COMPETING PROPOSALS FOR THE INSTALLATION OF THE SUPPLY CHAIN OF FINANCE PLATFORM FOR ZAMBIA

Background and Introduction

The Ministry of Small and Medium Enterprise Development invites eligible and innovative firms to submit proposals for the Provision of a Supply Chain of Finance Platform for Zambia.

This platform will serve as a centralized digital marketplace connecting small and medium enterprises (SMEs) to government institutions, large corporations, and consumers. It aims to enhance market access, transparency, and efficiency in the procurement and supply of goods and services within Zambia's SME ecosystem.

The Platform should:

- Enable registration, verification, and profiling of SMEs.
- Facilitate digital tendering, order placement, and payment tracking.
- Provide real-time analytics and reporting tools for decision-making.
- Be user-friendly, secure, and scalable, ensuring inclusivity across all provinces.

Scope

The selected vendor will be responsible for the set-up of the platform for coordinating and managing small and medium enterprises and provide solutions for finance supply chain by linking SMEs with financiers of tenders and projects.

Eligibility

The Bidder shall demonstrate the following:

1. Operation of a similar platform;
2. Expertise in supply chain of finance;
3. Prior experience in the designing, configuring and deployment supply chain for finance infrastructure;
4. Strong technical capabilities in developing and customizing similar platforms;
5. Sound financial capability to invest in the project;
6. Sound knowledge of regulatory requirements and industry best practices;
7. A minimum of five (5) years in installing Finance Supply Chain Platforms; and
8. capacity, experience, and innovation in developing digital platforms that support local enterprise growth and digital transformation.

Competing Proposal Evaluation

The successful Bidder will be expected to undertake the project under "Finance, Design, Configure, Deploy, Operate, Maintain and Transfer" PPP Model. The Ministry of Small and Medium Enterprise Development will evaluate the competing proposal using the following criteria:

