



**REPUBLIC OF ZAMBIA
MINISTRY OF WATER DEVELOPMENT AND SANITATION**

**REQUEST FOR EXPRESSIONS OF INTEREST FOR CONSULTANCY
SERVICES – (INDIVIDUAL CONSULTANT)**

Name of Project: Zambia Water Supply and Sanitation Services in Growth Centers (ZWSSGC)
Project ID: P509550
Reference No.: MWDS/ZWSSGC/01/26
Date: 19th March, 2026

1. Name of Assignment: 'Consultancy Services for the development of a robust, transparent and performance-based criteria framework to guide the Annual Budgetary Allocations to Commercial Utilities (CUs).'

The Government of the Republic of Zambia (GRZ), through the Ministry of Water Development and Sanitation (MWDS), is implementing a World Bank-funded Zambia Water Supply and Sanitation Services in Growth Centers (ZWSSGC) Program-for-Results (PforR) aimed at improving the efficiency, sustainability, service delivery and performance of the Commercial Utilities. A key reform area under the PforR is strengthening sector financing mechanisms and enhancing accountability and results orientation in the allocation and utilization of public resources.

Commercial Utilities (CUs) play a central role in the delivery of urban and peri-urban water supply and sanitation services in Zambia. Annually, the Government provides budgetary allocations to Commercial Utilities (CUs) to support infrastructure development, service expansion, and institutional strengthening. However, these allocations have historically been weakly linked to performance outcomes, thereby limiting incentives for improved efficiency, service quality, and financial sustainability.

In line with the objectives of the ZWSSGC and broader public financial management reforms, MWDS seeks to introduce a transparent, objective, and performance-based framework to guide annual budgetary allocations to CUs. The Ministry, therefore, intends to engage an individual consultant to develop performance-based criteria and an operational allocation framework to inform annual budget decisions.

2. Overall Objective

The main objective of the assignment is to develop a robust, transparent and performance-based criteria framework to guide the Annual Budgetary Allocation to Commercial Utilities (CUs) under the World Bank-funded Zambia Water Supply and Sanitation Services in Growth Centers Program for Results. The detailed Terms of Reference (TORs) for the assignment can be found at the following link: www.mwds.gov.zm

3. Duration of the Assignment

The assignment shall be completed within **12 weeks** from the date of commencement of the consultancy services.

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4. Consultant Qualifications

- Bachelor's degree in Economics, Business Administration, Natural Sciences, Finance or Engineering;
- Master's degree in Economics, Business Administration – Finance, Public Finance or Engineering;
- General post-graduation experience of at least ten (10) years;
- Minimum of 5 years' experience in results-based financing or utility performance frameworks;
- Experience in the water sector will be added advantage
- Demonstrated experience with World Bank–financed programs, preferably PforR, other multilateral banks or development partners

Expressions of Interest in One (01) Original Hard Copy and Five (No.5) photo copies must be delivered or sent by courier to the address below by 10:30hrs local time on or before 8th April, 2026, and should be clearly marked **“Expression of Interest for Consultancy Services for the development of a robust, transparent and performance-based criteria framework to guide the Annual Budgetary Allocations to Commercial Utilities (CUs).”**

- CV detailing qualifications and experience with attached verified photocopies of relevant certificates/credentials.
- Brief description of similar assignments (results-based financing or utility performance frameworks) undertaken including scope of the assignment, location(s), cost, name and contact details of the client.
- Three professional references (including emails and daytime phone numbers).

Interested individual consultants may obtain further information at the address below during office hours between 08:00 hours to 13:00 hours and 14:00 hours to 17:00 hour's local time from Monday to Friday, except on Public Holidays or through email: Procurement.Mwds@mwds.gov.zm

Attention:

Head - Procurement and Supplies Unit
Ministry of Water Development and Sanitation
Corner of Ituna and Nasser Roads,
P. O. Box 50288, Lusaka – Zambia,

Note: Please note that electronic submission of Expressions of Interest shall not be accepted.