



EXPRESSION OF INTEREST CONSULTING FIRMS

Advertisement Dates: 22nd December 2025.

Closing Date: 13th January, 2026.

Reference No.: MFL/ESLIP/CONS/0071/2025

EXPRESSION OF INTEREST FOR CONSULTING SERVICES FOR CONDUCTING A FEASIBILITY STUDY ON THE COMMERCIALISATION OF THE PRODUCTION AND DISTRIBUTION OF EAST COAST FEVER (ECF) STABILATE AT THE ANIMAL VACCINE PLANT OF THE CENTRAL VETERINARY RESEARCH INSTITUTE, MINISTRY OF FISHERIES AND LIVESTOCK.

1. PROGRAMME BACKGROUND

The Government of the Republic of Zambia (GRZ) and the International Fund for Agricultural Development (IFAD) jointly designed and established the Enhanced Smallholder Livestock Investment Programme (E-SLIP) that is managed by the Ministry of Fisheries and Livestock (MFL). The Ministry of Fisheries and Livestock, through the Policy, Planning and Information Department (PPID), is the lead agency for E-SLIP implementation with its Departments of Veterinary Services (DVS) and Livestock Development (DLD) being the technical departments responsible for Programme implementation.

The Financing Agreement for E-SLIP was signed on 11th May 2015, which was also the effective date of Entry into Force. The Programme to run for 7 year till 2022. In 2022, the Programme was extended for 2 years, but the amended Financing Agreement was only signed in November 2024 and declared effective in January 2025.

The Programme has a purpose of scaling-up control of key cattle diseases; introduction of improved grazing and drought resilient leguminous and grass forage species in smallholder individual and communal grazing lands; and supporting Government's livestock stocking and restocking capacity for sustainable livestock health and productivity. In the extension phase of E-SLIP, a face of agribusiness and marketing has been introduced to enhance and facilitate market access for programme beneficiaries.

2. OBJECTIVE OF THE ASSIGNMENT

The objective of this Consultancy is to gather, analyse and compile relevant technical information that can support the commercialisation of the production and distribution of the ECF Stabilate at the Central Veterinary Research Institute (CVRI). The study will identify strengths, constraints, opportunities and come up with recommendations that may be used during the implementation of the programme.

The feasibility activities are intended to assess the technical, economic/financial, social and environmental viability of commercialising the production of the ECF Stabilate at CVRI. The activities will also include assessment of infrastructure, equipment, staff, etc. and other requirements for the successful commercialisation of the ECF Stabilate production and distribution.

3. SCOPE OF THE ASSIGNMENT

The Consultancy will undertake a comprehensive assessment of CVRI's existing infrastructure, equipment, human resources, operational systems, and institutional arrangements required for the commercialisation of ECF stabilate production and distribution.

The scope will further include an analysis of market dynamics, demand projections, pricing considerations, and the enabling regulatory environment, including governance structures, quality assurance systems, operational bottlenecks, and feasible business and partnership models, to support the transition towards a commercially viable stabilate production enterprise.

In addition, the Consultant will examine opportunities for private-sector participation, cost-recovery modalities, risk-mitigation measures, and mechanisms to ensure equitable access to stabilate for livestock farmers nationwide.

4. DELIVERABLES

This study will be undertaken over a period of twelve (12) weeks with the following deliverables:

- Inception Report.
- Interim Report.
- Draft Report and raw data sets (both hard & softcopies).
- Final Report (both hard & softcopies) after incorporating comments.

5. APPLICATION PROCEDURE

The Ministry of Fisheries and Livestock now invite legally constituted consulting firms (not individual consultants) to submit "EXPRESSION OF INTEREST FOR CONSULTING SERVICES FOR CONDUCTING A FEASIBILITY STUDY ON THE COMMERCIALISATION OF THE PRODUCTION AND DISTRIBUTION OF EAST COAST FEVER (ECF) STABILATE AT THE ANIMAL VACCINE PLANT OF THE CENTRAL VETERINARY RESEARCH INSTITUTE, UNDER THE MINISTRY OF FISHERIES AND LIVESTOCK."

Before preparing the EOI, Consultants are advised to review the TORs, which outlines the assignment requirements and evaluation criteria. EOI forms and terms of reference (TOR's) can be collected from the address below.

The shortlisting criteria are as follows:

- Information detailing the company's existence and area of expertise

Company information should include: Valid TAX Clearance Certificate, Valid Social Security Compliance Certificate (NAPSA Compliance Certificate or Workers Compensation Certificate), Certificate of Incorporation, and PACRA document showing beneficial ownership.

- General experience in conducting consultancy services and data analysis similar to those required in this assignment.
- Adequacy for the assignment
- Similar nature of assignments and experiences
- Evidence of past performance
- List of overall permanent and temporary staff in fields related to the assignment, demonstrating appropriate skills among staff.
- Any other information

Consultants may constitute joint ventures to enhance their chances of qualifications. The JV agreement, or letter of intent to enter into a JV, including an Agreement, indicating at least the parts of the works to be executed by the respective partners.

6. SELECTION PROCEDURE

The Consultant will be selected in accordance with the Cost Quality Selection (CQS), as set out in the Zambia Public Procurement Act No. 8 of 2020 and its accompanying Regulations of 2022, which are consistent with the IFAD Procurement Handbook, which is available on <http://www.zppa.org.zm> and www.ifad.org/project-procurement, respectively. In case of any conflict, the provisions of the IFAD Procurement Handbook will prevail.

Cost Quality Selection (CQS), in accordance with the IFAD Procurement Handbook, is applied for small-value assignments. Under this method, a Request for Expressions of Interest (REOI) is issued, and interested firms submit their EOIs. The EOIs are evaluated and ranked by the evaluation committee, and only the highest-ranked firm is subsequently invited to submit a combined technical and financial proposal.

The attention of interested consultants is drawn to IFAD's Anti-Money laundering and countering the Financing of Terrorism Policy and the Revised IFAD Policy on Preventing Fraud and Corruption its activities and operations. The latter sets forth IFAD's provisions on prohibited practices. IFAD further strives to ensure a safe working environment free of harassment, including sexual harassment, and free of sexual exploitation and abuse (SEA) in its activities and operations as detailed in its IFAD Policy to Preventing and Responding to Sexual Harassment, Sexual Exploitation and Abuse.

7. REQUEST FOR CLARIFICATIONS

Clarifications should be requested during the official hours from 08.00 to 17.00 hours (Monday to Friday), no later than **14:00 hours on Friday, 9th January, 2026**. Requests can be directed to:

The Permanent Secretary
Ministry of Fisheries and Livestock
Attention: Head, Procurement and Supplies Unit
Mulungushi House, Independence Avenue
Third Floor, Room 310
Lusaka, Zambia
Email: Mutala.Kampamba@mfl.gov.zm (copy to Abigail.Kaoma@mfl.gov.zm and Mula.Chooingwa@mfl.gov.zm)

8. SUBMISSION PROCEDURE

Expression of Interest (EOI) will be submitted using the forms provided. The EOI must be clearly marked "EXPRESSION OF INTEREST FOR CONSULTING SERVICES FOR CONDUCTING A FEASIBILITY STUDY ON THE COMMERCIALISATION OF THE PRODUCTION AND DISTRIBUTION OF EAST COAST FEVER (ECF) STABILATE AT THE ANIMAL VACCINE PLANT OF THE CENTRAL VETERINARY RESEARCH INSTITUTE, UNDER THE MINISTRY OF FISHERIES AND LIVESTOCK." Submissions must be addressed to:

The Permanent Secretary
Ministry of Fisheries and Livestock
Attention: Head – Procurement and Supplies Unit
Street Address: Mulungushi House, Independence Avenue
Floor/Room Number: Third Floor, Room 310
City: Lusaka
Country: Zambia.

The closing date for the receipt of EOIs is **13th January, 2026 at 15:00 hours local time**. EOIs will be opened immediately thereafter in the Procurement and Supplies Unit Pool Office, Third Floor, Room 306, in the presence of consultants or their representatives who choose to attend. **LATE SUBMISSIONS SHALL NOT BE ACCEPTED.**