



Government of The Republic of Zambia
MINISTRY OF FISHERIES AND LIVESTOCK

EXPRESSION OF INTEREST FOR CONSULTING SERVICES FOR FEASIBILITY STUDY, PREPARATION OF SOLICITATION DOCUMENTS AND TRANSACTION ADVISORY SERVICES FOR CONSTRUCTION AND OPERATIONALIZATION OF THE VIRAL VACCINE PRODUCTION PLANT IN CHILANGA

1. BACKGROUND

The Animal Vaccine Production Facility at the Central Veterinary Research Institute, under the Department of Veterinary Services has been producing animal vaccines since the late 1980s. The facility has been depending on government grants for its operations with a small proportion of funds coming from low-level vaccine sales. Currently, the facility produces the following vaccines: Black Quarter, Haemorrhagic Septicaemia, Newcastle Disease (I-2), Anthrax and East Coast fever stabilates. In addition, the facility produces a bio-fertiliser, the Soya Inoculant used in the production of soya beans.

The Country requirements for these vaccines are far much more than current levels of production. Therefore, Zambia has been importing most of its animal vaccines as the facility cannot meet the demand in terms of quantities and range of vaccines.

In recent years the livestock population has increased with increased number of farmers and areas rearing livestock. This increase has also resulted in increased types of livestock and improved production systems. With this shift has come an increased demand for quality and effective animal vaccines. However, the facility has been unable to cope with this demand due to the limited resource base to invest in more efficient vaccine production technologies.

The Government of the Republic of Zambia through the Ministry of Fisheries and Livestock, as a Contracting Authority, wishes to explore the technical, financial and commercial viability of this project through a feasibility study as a Public-Private Partnership (PPP) Project, in line with the PPP Act No. 18 of 2023. The Ministry thus intends to procure the services of experienced technical, financial and commercial transaction advisor/Consultant to assist it through the phases of the PPP project cycle.

Therefore, the Terms of Reference require the services of a Transaction Advisor/Consultant representing a team of suitably qualified and experienced technical, financial/commercial and legal advisors to help the Ministry through the project Cycle up to commercial close.

2. OBJECTIVE OF THE ASSIGNMENT

The objective of this assignment is to carry out Consulting Services for the Feasibility Study, Solicitation Document Preparation and Transaction Advice for the Construction and Commercialisation of the operations of the Vaccine Production Plant in Chilanga District under a PPP Model and thus to satisfactorily assess and prepare the project in economic, financial, commercial, affordability, bankability and technical terms.

3. DELIVERABLES AND TIMELINES UNDER THE VIABILITY STUDY

The transaction advisor is required to produce a comprehensive feasibility and viability study for the Project. The feasibility study needs to clearly demonstrate affordability and bankability of the project and propose the optimal value-for-money solution for the Contracting Authority to achieve its desired outcomes. The feasibility study is to be conducted in compliance with feasibility study guidelines or applicable standards.

Deliverable
Inception Report
Needs Analysis Report
Project Due Diligence Report
Financial Model & Sensitivity Analysis Report
Technical Viability Report
Financial Viability Report
Economic Viability Report
Business Case
Preparation and Presentation of Final Report

4. APPLICATION PROCEDURE

The Ministry of Fisheries and Livestock now invites legally constituted consulting firms (not individual consultants) to submit an **Expression of Interest for Consulting Services for Feasibility Study, Preparation of Solicitation Documents and Transaction Advisory Services for the Construction and Operationalization of the Viral Vaccine Production Plant in Chilanga**

Before preparing EOIs, consultants are advised to review the TOR, which outlines the assignment requirements and evaluation criteria. The Terms of Reference (TOR) can be collected from the address below.

The shortlisting criteria is as follows:

- Information detailing the company's existence and area of expertise
Company information should include: Certificate of Incorporation, Valid TAX Clearance Certificate, Valid Social Security Compliance Certificate (NAPSA Compliance Certificate or Workers Compensation Certificate) and PACRA documents showing the names of shareholders of the company.
- General experience in conducting consultancy services and data analysis similar to those required in this assignment;
- Familiarity with Zambia's Public-Private Partnership law, administrative and institutional system Demonstrated experience working with the procedures of any Multilateral agencies;
- An understanding of the institutional, technical and commercial aspects of public sector livestock infrastructure;
- Ability to conduct assessment of the PPP options and make recommendations
- Ability to effectively communicate with both internal and external stakeholders including other Government agencies for guidance and policy direction
- Planning and organising skills
- Ability to identify, analyse risks and provide mitigation measures
- Ability to produce excellent bankable assessment reports; and
- Must be computer literate, with the ability to prepare Microsoft Word, Excel and Powerpoint presentations to senior management for sound decision-making

5. Duration

The Consultant will be expected to conclude the assignment within a period not exceeding Six (06) months from the date of contract signing.

Consultants may constitute joint- ventures to enhance their chances of qualifications. The JV agreement, or letter of intent to enter in a JV including an Agreement, indicating at least the parts of the works to be executed by the respective partners.

6. SELECTION PROCEDURE

The Consultant will be selected in accordance with the Quality Cost Based Selection (QCBS), as set out in the Zambia Public Procurement Act No. 8 of 2020 and as amended in the Zambia Public Procurement Act No. 17 of 2023, and its accompanying Public Procurement regulations, 2022 which are available on www.zppa.org.zm.

7. REQUEST FOR CLARIFICATIONS

Clarifications should be requested during the official hours from 08.00 to 17.00 hours (Monday to Friday.) no later than **Wednesday 21st January, 2026** Requests can be directed to:

The Permanent Secretary
Ministry of Fisheries and Livestock
Attention: Head, Procurement and Supplies Unit
Mulungushi House, Independence Avenue
Third Floor, Room 310
Lusaka, Zambia
Email: Mutala.Kampamba@mfl.gov.zm (copy to Abigail.Kaoma@mfl.gov.zm)

8. SUBMISSION PROCEDURE

The EOI must be clearly marked **"Expression of Interest for Consulting Services for Feasibility Study, Transaction Advisory Services for the**

Construction and Operationalization of the Viral Vaccine Production Plant in Chilanga." Submissions must be addressed to:

The Permanent Secretary
Ministry of Fisheries and Livestock
Attention: Head – Procurement and Supplies Unit
Street Address: Mulungushi House, Independence Avenue
Floor/Room Number: Third Floor, Room 310
Lusaka

The closing date for receipt of EOIs is **Monday, 26th January, 2026 at 10.30 hours local time**. EOIs will be opened immediately thereafter in the Procurement and Supplies Unit Pool Office, Third Floor, Room 306, in the presence of consultants or their representatives who choose to attend. **LATE SUBMISSIONS SHALL NOT BE ACCEPTED.**

Dr. Max M. Choombe Eng.
Permanent Secretary,
MINISTRY OF FISHERIES AND LIVESTOCK