



Request for Proposals (RFP) for the supply and delivery of medical liquid oxygen (LOX) to designated public health facilities in Zambia

Reference	RFP/CHAIZM/LOX/002
Posting Date	January 20, 2026
Closing date	February 17, 2026

Overview

The Clinton Health Access Initiative (CHAI), with funding from FHI 360 under a United States Government (USG)-supported program, is working with the Government of Zambia to scale up access to medical liquid oxygen (LOX) in order to strengthen the country's medical oxygen ecosystem.

CHAI seeks interested and capable vendors to submit proposals for the supply and delivery of LOX to bulk tanks at designated public health facilities in Zambia. LOX delivery will be required starting immediately, up to September 2027. At the start of the contract, LOX deliveries will be for Levy Mwanawasa Teaching Hospital and Livingstone Teaching Hospital, with Levy Hospital starting first. Towards the end of 2026, we anticipate that two additional facilities will also require LOX deliveries, i.e., Ndola and Kitwe Teaching Hospitals.

Request for Suppliers

Suppliers are asked to submit 2 proposals for supply of LOX, under two different scenarios: (i) LOX supply to Levy and Livingstone Hospitals only, and (ii) LOX supply to Levy, Livingstone, Ndola, and Kitwe Hospitals. Please use the facility information below to guide your proposals but note that the demand estimates shown are preliminary and indicative and may be refined. We strongly encourage suppliers to respond with different price points (per ton) reflecting different demand levels, and associated price-volume breakpoints.

Scenario 1

Health Facility	Bulk LOX Tank Size	Estimated LOX Demand per Month
Levy Mwanawasa Teaching Hospital	20 tons	Up to 30 tons
Livingstone Teaching Hospital	20 tons	Up to 20 tons

Scenario 2

Health Facility	Bulk LOX Tank Size	Estimated LOX Demand per Month
Levy Mwanawasa Teaching Hospital	20 tons	Up to 30 tons
Livingstone Teaching Hospital	20 tons	Up to 20 tons
Ndola Teaching Hospital	20 tons	Up to 30 tons
Kitwe Teaching Hospital	20 tons	Up to 30 tons

Submissions

When preparing your submission, please download and complete Annex A and B, and be guided by the CHAI code of conduct and ethics for suppliers in Annex C.

Mandatory site visits will be conducted between February 02 - 06, 2026. Any queries or clarifications on the RFP should be submitted via the email: Zambia-tenders@clintonhealthaccess.org, quoting RFP/CHAIZM/LOX/002 in the subject line, by February 9, 2026. Responses will be issued via all RFP solicitation channels, as well as through email.

Proposals must be submitted on or before February 17, 2026, via email, to Zambia-tenders@clintonhealthaccess.org quoting RFP/CHAIZM/LOX/002 in the subject line. Should your submission exceed 2MB and cannot be sent by email, please send an email to request an upload link with the subject 'Requesting upload link' to Zambia-tenders@clintonhealthaccess.org.

Proposals must be submitted on or before February 17, 2026, via email, to Zambia-tenders@clintonhealthaccess.org quoting RFP/CHAIZM/LOX/002 in the subject line. Should your submission exceed 2MB and cannot be sent by email, please send an email to request an upload link with the subject 'Requesting upload link' to Zambia-tenders@clintonhealthaccess.org.

Proposals submitted after the deadline will not be considered. Medical LOX supply and transport services must be assessed against CHAI's quality and procurement policy. Suppliers may be requested to submit additional information and/or participate in a site visit.

Terms and Conditions

Supplier Response Conditions

Preferred Currency of Quotation	United States Dollars
Proposal validity	120 days
All documentations, including, certificates, catalogs, instructions, and operating manuals, shall be in this language	English
Documents to be submitted.	- Completed Annex A and Annex B - Legal Documentation (Business Registration and Tax Clearance) to operate in Home Country applicable to both local and international supplier, Business Registration, Tax Certificate (This is in addition to completed vendor details in Annex A) If documents are not in English, please provide translation.

Delivery and Payment Terms

Delivery Terms [INCOTERMS 2020]	DAP
Customs clearance and Duties, if needed, shall be done by:	CHAI
Anticipated first date of LOX delivery	April 2026
	<i>(Delivery start date may change depending on the length of time taken at the evaluation and contracting stages).</i>
Payment Terms	100% after supply and inspection preferred
Conditions for Release of Payment	- Passing Quality Inspection/Verification of Supplies - Written Acceptance of Goods based on full compliance with RFP requirements by the end user

Annexes

Annex A: Product information and vendor details

Annex A contains the estimated product demand volumes and delivery locations; and requests inputs from suppliers including the LOX offer price, lead times, as well as supplier business details. Please follow this link: [Product information and vendor details](#) to the excel sheet; download, complete, and include it in your application. If you are unable to access this link, please contact us via Zambia-tenders@clintonhealthaccess.org and we will email the documents to you.

Annex B: Technical Specifications and Delivery Requirements

Technical specifications for medical LOX and its transportation can be found via this link: [Specification and checklist](#). Please download the excel sheet, complete it, and include it in your application. Please provide relevant supporting documentation to support claims in Annex B. If you are unable to access this link, please contact us via Zambia-tenders@clintonhealthaccess.org and we will email the documents to you.

Annex C: CHAI Code of Conduct for Suppliers

The CHAI code of conduct for suppliers is a minimum set of requirements that suppliers must meet to qualify to do business with CHAI and remain in good standing with the organization. Please read the document via this link [Code of Conduct for Suppliers](#) and apply for this solicitation only if your organization can comply with these requirements.