



The Republic of Zambia
MINISTRY OF HOME AFFAIRS AND INTERNAL SECURITY
Zambia Refugees and Host Communities Project-ZRHCP

REQUEST FOR EXPRESSIONS OF INTEREST-REOI
(CONSULTING SERVICES – FIRMS SELECTION)

Country: Zambia

Name of Project: Zambia Refugee and Host Community Project

Loan No. /Credit No. / Grant No.: E3730-ZM

Project ID No: P503941

Reference No. ZM-MHAIS-475872-CS-QCBS

Assignment Title: *Agribusiness development and market assessment in Kalumbila District.*

1. The Government of the Republic of Zambia has received financing from the World Bank toward the cost of implementing the Zambia Refugees and Host Community Project – ZRHCP. The Ministry of Home Affairs and Internal Security (MOHAIS) as the implementing agency intends to apply part of the proceeds for **Agribusiness Development Support and Market Assessment in Kalumbila District Consulting Services**. The Project Development Objective of the ZRHCP is “to improve access to socio-economic opportunities for refugees and host communities” and under its **Component 3: Climate-Resilient Agriculture**; the Project seeks to support small-scale farmers at Meheba refugee settlement and surrounding communities in Kalumbila district, of North Western Province Zambia to improve their productivity, income, and resilience to climate shocks.
2. The consulting services (“the Services”) include conducting Agribusiness Value Chain Assessment and Analysis, Strategy Development, Capacity Building, Linkages to Finance, Markets and Partnerships, Co Investments Support and development of a Monitoring and Evaluation framework. The estimated duration of assignment is 24 months. Assignment implementation start date taking into account the selection process is April 2026. The detailed Terms of Reference (ToR) for the assignment can be obtained on request from the email address indicated below.
3. The MOHAIS now invites eligible consulting firms (“Consultants”) to submit their Expression of Interests (EOI) for the proposed **Agribusiness Development Support and Market Assessment Consulting Services** assignment.
4. Interested Consultants should provide information demonstrating that they have the required expertise, qualifications and relevant experience to perform the Services. The shortlisting criteria are:
 - i) Experience and track record of the firm
 - The core business of the consulting firm should be in two or more of the following areas of operation: - Agribusiness, Value Chain, Business development, Rural development or any other related field.
 - Demonstrate possession of a minimum cumulative experience of five (5) years providing similar consulting services and comparable scope involving Market Assessment, value-chain Analysis, Agri-business development, linkages to Markets, Finance and partnerships, and capacity building of smallholder organizations & evaluation (M&E).

4. Interested Consultants should provide information demonstrating that they have the required expertise, qualifications and relevant experience to perform the Services. The shortlisting criteria are:
- i) Experience and track record of the firm
 - The core business of the consulting firm should be in two or more of the following areas of operation: - Agribusiness, Value Chain, Business development, Rural development or any other related field.
 - Demonstrate possession of a minimum cumulative experience of five (5) years providing similar consulting services and comparable scope involving Market Assessment, value-chain Analysis, Agri-business development, linkages to Markets, Finance and partnerships, and capacity building of smallholder organizations & evaluation (M&E).
 - Experience working with donor-funded or development-partner-funded programs such as the World Bank, African Development Bank, UN Agencies, GIZ or any other is desirable.
 - ii) Technical and managerial capability of the firm
 - Demonstrate capability to coordinate a multi component assignment by providing evidence of having provided similar stable organizational structure comprising the key experts relevant to the assignment as may be required for this assignment. **Note that submission of curriculum vitae for key experts are not required as part of the Expression of Interest as they will not be evaluated at the shortlisting stage.** Only evidence of capacity and experience of directors needed to coordinate, supervise and carry out quality assurance is required at this stage.
5. The attention of interested Consultants is drawn to Section III, paragraphs, 3.14, 3.16, and 3.17 of the World Bank's "Procurement Regulations for IPF Borrowers" *6th Edition-February 2025* ("Procurement Regulations"), setting forth the World Bank's policy on conflict of interest.
6. Consultants may associate with other firms to enhance their qualifications, and should indicate clearly the type of association as either a joint venture and/or a sub-consultancy.
7. A Consultant will be selected in accordance with the **Quality and Cost Based Selection** method set out in the Procurement Regulations.
- Further information or clarification and a copy of the Terms of Reference for the proposed assignment can be obtained on request from the email address below.

Four copies clearly marked "Expression of Interests (EOI) for the proposed **Consulting Services for the Agribusiness Development Support and Market Assessment in Kalumbila District**" should be addressed to and deposited in the Tender box located on first floor-Block A on the address below on or before 13th March 2026:-

The Permanent Secretary-CRIAR
Ministry of Home Affairs and Internal Security
Head Office,
Independence Avenue,
P.O. Box 50997,
Lusaka, Zambia.

EOIs may also be submitted online through the email address below, however, hard copies are preferable.

- (i) Attention: Procurement Specialist -ZRHCP
Email: Blandina.Ziwa@mohais.gov.zm