

CALL FOR INVESTMENT PROPOSALS AT VARIOUS AIRPORTS IN ZAMBIA

1. BACKGROUND

Zambia Airports Corporation Limited (ZACL) has a strategic vision to diversify its revenue streams by commercially utilising its land holdings located beyond the terminal buildings and airport precincts around the country. The Corporation has allocated land around its airports that is strategically earmarked for the development of a broad range of commercial activities. To guide this initiative, ZACL has adopted the Airport City (Aerotropolis) concept, which entails the planned development of integrated commercial cities around its airports. The Airport City initiative is also aligned with Zambia's vision of positioning the country as a regional transportation and logistics hub for Southern Africa. Through this approach, ZACL seeks to optimise the value of its land assets beyond terminal precincts by attracting both public and private sector investments on a structured, commercially viable basis. The planned developments are expected to create vibrant, self-sustaining economic zones comprising logistics, commercial, leisure and hospitality, office, and support services, thereby enhancing the overall airport ecosystem while contributing meaningfully to job creation, investment attraction, and national economic growth. In light of this, the Corporation invites suitably qualified local and international public and private sector investors to submit Investment Proposals for the following;

- Hangar developments
- Fuel filling station developments
- Kids/Children Play areas developments
- Sports Facilities developments

2. SUBMISSION METHODS

Hard Copy Submission

Potential investors should submit, three (3) hard copies of professionally bound and in sealed envelopes, clearly marked with the respective subject for the Proposal being submitted. Address the envelope to: **Managing Director, Zambia Airports Corporation Limited, Kenneth Kaunda International Airport, Lot No. 947/M, Airport Road, Chongwe, P.O. Box 30175, Lusaka, Zambia.**

Soft Copy Submission Email proposals to; **Landuse-allairports.proposals@zacl.aero**
Ensure to clearly label the submission with the correct subject line as prescribed in the detailed Call for Proposals when submitting.

Deadline for Submission: 13th March 2026, 17:00 CAT

For more detail, please visit <https://www.zacl.co.zm/corporate/our-business> or contact, **Mr. Fredrick Muyoma** on email fredrick.muyoma@zacl.aero or phone +260 769651721.