

CALL FOR EXPRESSION OF INTEREST (EOI)

EXPANSION OF GSB COVERAGE AND AUTOMATION OF REVENUE RECONCILIATION

The multi-donor funded programme "Strengthening Good Financial Governance (GFG) in Zambia IV" is financed by the European Union (EU) and the Federal Ministry for Economic Cooperation and Development (BMZ), implemented by the Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ).

Summary of the Assignment

The main objective of the assignment is to increase non-tax revenue collection and contribute to the government's objective of increasing domestic revenue in relation to GDP and set out in the 2025 national budget. The specific objective of the assignment include:

- a) Increase non-tax revenue collection
- b) Improved operational efficiency, financial integrity, and regulatory compliance
- c) Reduced reconciliation errors and mismatches in revenue records
- d) Improved compliance, reduced risk of fraud and financial misstatement.
- e) Address audit queries on revenue collection
- f) Ease payment of services by citizens and business houses
- g) Improve service delivery by the MPAs
- h) Enhanced transparency and decision-making based on accurate revenue data

Tasks to be performed by the Contractor

- Automate reconciliation process of revenue collected through GSB
- Expansion of GSB coverage through integration of non-tax revenue services in the GSB and PG
- Capacity development

The service is anticipated to be performed between April 2026 to August 2026. All deliverables must be completed within this period.

Selection Criteria:

To qualify for consideration in the tender procedure, interested firms are required to meet the following qualifications and submit documents for eligibility assessment accordingly:

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To qualify for consideration in the tender procedure, interested firms are required to meet the following qualifications and submit documents for eligibility assessment accordingly:

- Knowledge and experience in e-government systems, including online services, online payments, digital signatures, at least 3 (three) references with at least 1 (one) in Southern Africa are required.
- Own its own or master free, open-source business process management framework
- Requirement gathering, analysis and business process re-engineering
- Design and implementation of e-government systems including middleware, online services, e-payment, e-pass, e-sign, e-notify and e-log
- Development and integration of e-government systems, implementation and automation of pipelines for continuous integration and delivery
- Knowledge and practical experience in DevOps, software development cycle and managing cloud and on-premise resources
- Annual total turnover for each of the last three (3) years, a minimum of 150,000 Euros or Zambian Kwacha equivalent per year is required.
- CV(s) detailing experience, competencies, and skills of key personnel for this project
 - Team Leader & Software Developer – A master's or bachelor's degree in Computer Science
 - Key Expert 1: Business Analyst - A master's degree in Computer Science or Business Administration (MBA)
 - Key Expert 2: Systems Engineer/DevOps Specialist - A master's degree or bachelor's degree in Computer Science, Software Engineering, Information Technology

Submission Details:

- Official letter expressing interest.

How To Submit:

The number of pages of all submission documents shall not exceed **50** pages. External content (e.g., links to websites) will not be considered, the size limit of the attachment is **30MB**.

The information and documents specified above shall be submitted to GIZ in searchable PDF format by **Monday 30th March 2026** on or before **16:00hrs** Zambian local time to the following email address: **ZM_Quotation@giz.de**

The subject line must be clearly marked as: ***"Call for Expression of Interest, Ref Expansion of GSB and Automation of Revenue Reconciliation No. 7000002745/4848"***

Kindly note that complete tender documents will **ONLY** be shared with the shortlisted consultants that will meet stated criteria.

For further clarification bidders can send their queries to: **ZM_Inquiry@giz.de**

GIZ Procurement Unit