



EXPRESSIONS OF INTEREST

ZESCO/EOI/000/2026: EXPRESSIONS OF INTEREST FOR THE SUPPLY AND DELIVERY OF 9M AND 12M HIGH DENSITY POLYETHYLENE-ENCASED POLES

INTRODUCTION

ZESCO Limited is a power utility owned by the Government of the Republic of Zambia that supplies electricity and energy solutions within Zambia and the Sub-Saharan region. As a service provider, ZESCO has a passionate team of diverse professionals working throughout the country committed to deliver services, efficiently and effectively in the quest to attain excellence. ZESCO's operations cut across the electricity value chain being generation, transmission, distribution, and supply. The Corporation owns and operates a number of hydropower stations with a combined power generating capacity of more than 2,900 Megawatts.

ZESCO Limited launched its ten (10) year Strategic Plan in February 2023. Under strategic focus Number 5, ZESCO wishes to source for 9M and 12M High Density Polyethylene Encased poles which offer significant advantages over creosote-treated poles for distribution line construction.

BACKGROUND

ZESCO Limited is committed to maintaining a robust and reliable electricity distribution network to ensure quality service delivery to its customers. A critical component of this network are the poles, whose operational availability is paramount. To enhance the efficiency of our distribution network, ZESCO is seeking to engage competent and experienced suppliers. This initiative aims to introduce HDPE-encased poles which offer significant advantages over creosote-treated poles for distribution line construction.

The ZESCO distribution network comprises thousands of creosote-treated poles which are subject to various stresses and faults. The current in-house capacity is sometimes constrained, leading to longer downtime which affects network reliability and customer supply.

OBJECTIVE

The objective of this pilot project is to pre-qualify and select reputable companies capable of providing high-quality 9M and 12M HDPE encased eucalyptus wooden poles.

SCOPE OF ASSIGNMENT

The pre-qualified suppliers will be expected to supply and deliver high quality HDPE encased eucalyptus wooden poles 9 Metres and 12 Metres long. ZESCO intends to pre-qualify multiple vendors to ensure competitive pricing, quality and adequate capacity.

ZESCO Limited now invites Citizen and Local eligible bidders to indicate their interest in Supplying and Delivering HDPE poles.

Interested bidders must provide evidence of the following to be considered for shortlisting:

1. Bidders must provide details of where they intend to buy or produce the HDPE poles;
2. Bidders must provide documentary evidence from the manufacturer of poles regarding factory production capacity and technical details of the poles. Bidders to provide drawing and quality certification.
3. Bidders to attach latest stamped print-out form from PACRA indicating a list of all company shareholders and directors, **including certified copies of national registration cards (NRCs) for each Shareholder/Director;**
4. The bidder must provide certificate of incorporation/registration, valid Tax Clearance Certificate from the Zambia Revenue Authority (ZRA), proof of compliance with the Zambia Public Procurement Authority (ZPPA) regulations and valid compliance certificates from the National Pension Scheme Authority (NAPSA);
5. Bidders must submit a **Power of Attorney, duly notarized**, indicating that the person(s) signing the bid has(ve) the authority to sign the bid; and
6. Bidders must submit information regarding any litigation, current or during the last five years, in which the Bidder is involved, the parties concerned, and disputed amount. The bidder's litigation status shall be provided by a registered **Legal Practitioner or Attorney**. A written statement by the bidder himself shall not be accepted.
7. Bidder should demonstrate that they have adequate resources to be able to undertake the works. The expected financial resources should be **CASH FLOW** not less than K500,000.00 in terms of cash at bank or lines of credit from any certified financial institution not less than Kwacha One Million Five Hundred thousand (K1,500,000.00)
8. Provide references from clients that were utilizing the HDPE poles.

Interested eligible bidders may obtain further information from the undersigned, during office hours, 08:00 to 12:30 hours and from 14:00 -16:30 hours, local time using contact information as follows: telefax number is +260-211-362314. The email address is AMapiya@zesco.co.zm and ZHamalambo@zesco.co.zm

Closing date and Time : Friday, 15 May 2026 at 10:30 Hours

Submission Mode : **ZESCO Limited, Stand Number 6949**
Great East Road,
 Floor/ Room number:
Main Conference Room
Procurement Department Offices,
RCC Building
 City: **Lusaka, Zambia**

Queries and Clarification: **ZESCO Limited, Stand Number 6949**
Great East Road,
 Floor/ Room number:
AMapiya@zesco.co.zm

ZANDI HAMALAMBO
HEAD PROCUREMENT